



Great Lakes
Self Storage Owners Summit & Expo

Monday, August 5, 2013

Doubletree Chicago – Magnificent Mile
300 East Ohio Street, Chicago, IL 60611

Summit Hours:

August 5, 2013 from 11:00 am – 6:30 pm
(includes reception)

Hotel:

Doubletree Chicago – Magnificent Mile

Room rate: \$189 for single/double

Please call the hotel directly to make your room reservations at (312) 787-6100

Fax, mail or e-mail registration to:
Illinois Self Storage Association
1901 N. Beauregard Street, Suite 450
Alexandria, VA 22311
Phone: 703.575.8000
Fax: 703.575.8901
Email: ilssaexecdir@selfstorage.org

Attendee Registration Form

Company: _____
 Address: _____
 City, ST, Zip: _____
 Phone: _____
 Fax: _____
 E-mail: _____
 Website: _____

Attendee(s):

1. _____
 2. _____
 3. _____
 4. _____
 5. _____
 6. _____

Please indicate any special requirements:

REGISTRATION FEES:

Qty	Registration	Member (of IL-SSA or SSA)	Non-Member	Total
	Full	\$95 1st attendee/ \$85 all others	\$125 each attendee	
Total Amount Due				

PAYMENT METHOD:

Payment Enclosed: Check (payable to Illinois Self Storage Association)
 MasterCard Visa American Express

Card Number: _____

Expiration Date: _____ Security Code: _____

Signature: _____



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FINAL Program Schedule

Location: **DoubleTree Hotel – Chicago Downtown/Magnificent Mile**
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Phone: (312) 787-6100

Program:

10:00 AM	Registration
11:00 AM- 12:30 PM	Lunch and Trade Show (LaSalle I)
12:30 PM – 1:00 PM	Michael Scanlon, Self Storage Association, "Self Storage Industry Update and Self Storage Association (SSA) Report" (LaSalle II Room)
1:00 PM-1:45 PM	Dr. Eugenio Aleman, Chief Economist, Wells Fargo Bank, "The MacroEconomic Outlook for Commercial Real Estate" (LaSalle II Room)
1:45 PM- 2:15 PM	Keynote Address: Jim Stevens, Extra Space, "Operational Overview" (LaSalle II Room)
2:15 PM-2:30 PM	Refreshment Break (Foyer – State Room)
2:30 PM- 3:15 PM	Marc Boorstein, MJ Partners Self Storage Group, "Self Storage Valuations and Analysis of the Public Companies" Shawn Hill, The BSC Group, "Debt Financing Options" (LaSalle II Room)
3:15 PM- 4:15 PM	Bob Copper, Storage101.com, "Revenue Management" (LaSalle II Room)
4:15 PM -5:00 PM	Jeff Greenberger, Katz, Greenberger & Norton, "Latest Issues with the Illinois Lien Law" (LaSalle II Room)
5:00 PM- 6:30 PM	Cocktail Reception – Poolside/5th Floor (If Rain: State Room)